

## Flexistay Ltd Company profile

# (Managing: Reading West aparthotel- Site next to Development land)

Name - Director Pankaj Patel - 07958346381

## **History And Objectives:**

Flexistay Ltd has been trading since 2002 in the Hotel and Serviced Apartments sector and has provided accommodation to thousands of individuals and families across these years. We specialise in everything from property setup to property operations with our specialised teams and have a diverse customer portfolio.

We have been developing and expanding our current portfolio in order to maximise revenue and get an understanding into the development world.

Our goal is to constantly provide great service and accommodation to our guests whilst building more opportunities to expand our brand.

## **Company Values:**

- Loyalty
- Trust
- Flexibility
- Honesty
- Respect

## **Hotel Experience:**

We have multiple hotels and serviced apartments all over the country ranging from south London to Leicester and Reading which we have been running for years. We have also provided accommodation to many hundreds of thousand guests over the years providing the best service in order to continue running and expand.

During COVID we found ways of pivoting our business model to keep revenue coming in and ended up even making a profit during this challenging time.

## **Development Experience:**

## Project 1 – Completed by Unicorn Services Ltd

### **Flexistay Sutton Aparthotel**

#### 23 Camborne Road, Sutton, SM2 6RJ



We converted our 12-bedroom hotel into a luxury 18-bedroom hotel.

Increased the value from £1m to £1.8m+

This also increased the yearly revenue by £80k

Project 2 – Completed by Unicorn Services Ltd

**New build - Flexistay Oasis** 

49A Norbury Crescent, Norbury, SW16 4DX



We built 12 Luxury Double studios at the back of one of our properties.

Approx value £2.6m and generating £214k revenue

## Project 3,4,5 – Completed by Unicorn Services Ltd

Many other projects were completed by Unicorn going back more than 20 years